

WHO WE ARE



ADVANCE MAKES GOOD BUSINESSES BETTER.

We partner with you to understand your organization's unique and complex challenges and provide you with the technology, processes, and support that will make you more efficient and more effective at what you do.

WHAT WE DO

HARDWARE



Advance offers state-of-the-art technology that will help your business run smoother.

From multifunctional devices that print, scan, and copy to interactive whiteboards that make your presentations more impactful, we will dive in to what your organization does and provide a recommendation for the technology that will best support and advance your business (pun intended).

PRODUCTION PRINT



Explore production machines that offer superior productivity across a variety of media types, coupled with Fiery print tools, and the service reliability you need to support your mission critical, in-house print operations.

MANAGED PRINT SERVICES



The cost of the printed page is a hidden expense that many organizations never even think about. Advance can help identify inefficiencies and streamline your printing across a variety of printing devices—desktop printers and multifunctional devices alike. Best of all, Managed Print Services bundles all of your printing devices' service and supplies into a single contract, so you're never left wondering who to call.

DOCUMENT MANAGEMENT



Advance is laser-focused on keeping you ahead of the curve and your competition.

That means instant access to your information when you need it from any device. From document storage and retrieval to advanced capture and complex workflows, our electronic content management (ECM) solutions are customized to meet your unique business needs.

MANAGED IT SERVICES



Advance offers an all-inclusive IT management program with a proactive approach to keeping your network in top shape. We not only handle your network maintenance, IT HelpDesk, and data backup, we also provide the strategic technology plan to drive your business forward.

SOFTWARE ENHANCEMENTS



Yes, there is a better way. Software and solutions to make your workplace more efficient and give you more control so you can focus on your business.

(over please)

advancestuff.com

WE LIVE
AND
BREATHE
THIS STUFF.®

**HOW WE
HELP**

We provide
member
benefits for
**MARYLAND
NONPROFITS**



As the preferred provider for Maryland Nonprofits, **ADVANCE IS HERE TO HELP YOU REDUCE COSTS AND INCREASE EFFICIENCIES.**

Equipment Upgrades. For the growing or changing organization, this program will allow equipment to be upgraded. Whether the equipment is purchased, leased or rented, Advance will provide all organizations with the ability to upgrade their equipment. Many office equipment companies “sell” their leases to financing companies in order to make a profit. This can often lead to poor customer service. Advance does not sell their leases. We are interested in meeting the needs of growing and changing organizations.

Emergency Services. Advance will provide service to all areas within a 24-hour period. If they cannot repair the equipment within two days and Advance maintains the equipment under a service agreement, we will provide a loaner of equal or greater capabilities to assure that your organization continues to run efficiently. In addition, Advance will provide your organization a service location where in emergency situations you can run copies. If this occurs, consumable supplies, such as paper, will be the responsibility of the individual organization.

Special Funding-Out Arrangements. In this time of uncertainty of government funding, an organization is often hesitant to commit to new equipment even when the need exists. Advance provides special funding-out arrangements in circumstances when funding has been discontinued. Advance requires that the organization give 60 days written notice, along with formal documentation of the funding cut. The organization also has to agree not to replace the services provided by the equipment under the lease or purchase from a third party for what would have been the remaining term of the lease.

Five Year Guarantee. Advance will guarantee, in writing, that your new Advance equipment will provide a minimum of five years of service. The guarantee is subject to the equipment being maintained under and Advance comprehensive service plan, including supplies, and that the equipment is used within the prescribed volume limitations.

Talk to a specialist today!
Contact Advance at 410.252.4800

advancestuff.com

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